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PRESERVING THE PERFORMANCE, NOT THE MEDIUM

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Terra-SAN, a National Digital Media Management Firm, Becomes A Content Importer for Customers Of Entertainment Server Manufacturer Kaleidescape

Terra-SAN's services aid Kaleidescape's customers in accessing their entertainment collections from anywhere in their home, by loading all of their CDs and DVDs for them

April 3, 2006, Norwalk, Connecticut — Norwalk, CT-based Terra-SAN, a digital media management firm, which reads, imports, loads and backs up CDs and DVDs directly onto any digital media server, has become a service provider for customers of entertainment server manufacturer Kaleidescape, Inc.

Founded by CEO Joel DeGray, Director of Operations Lori DeGray and CIO Keith DeGray, Terra-SAN imports CD and DVD collections of 100 to 10,000 or more and loads them onto any digital media platform in any digital format (such as PCM, WMA, or MP3). By creating a digital file, Terra-SAN's services can also keep valuable, irreplaceable collections secure and safe from theft, fires, floods and other disasters by making a complete back up copy for customers. In addition, the firm also provides manufacturers and dealers with value-added services, such as hardware sales upgrades.

“Kaleidescape customers often have hundreds or even thousands of DVDs and CDs in their collections. Importing that content into Kaleidescape Systems often makes bulk loading a necessity,” said Diptish Datta, vice president, customer operations for Kaleidescape. “Terra-SAN's content-loading solution is truly valuable, and we look forward to the service and support they will bring to our customer base.”

“We are thrilled to be aligned with such a pivotal leader in home entertainment systems,” said Joel DeGray. “Our DVD services save Kaleidescape’s customers and dealers time and effort, allowing them to focus on delivering the best-in-class home entertainment experience.”

Terra-SAN is currently seeking further strategic relationships for importing and developing embedded high-speed importing techniques and solutions directly into consumer electronics products. The firm also plans to add conversion and importing services for digital photography, vinyl records and other analog media, as well as personalized content fulfillment for CDs and DVDs.

About Terra-SAN

Terra-SAN is a privately held digital media management firm based in Norwalk, Connecticut. Founded by CEO Joel DeGray, Director of Operations Lori DeGray and CIO Keith DeGray, Terra-SAN is the only digital media management firm that utilizes a UNIX-based system to read, import, load and back up CDs and DVDs, putting them directly onto any digital media server. The firm’s UNIX-based facility sets the benchmark for digital media services by being both platform and manufacturer independent, while at the same time being compatible with all manufacturers. Its custom-built interface is capable of utilizing all standard ID3 tagging sources. Find out more about Terra-SAN at www.terra-san.com.

About Kaleidescape, Inc.

Kaleidescape’s objective is to deliver an entertainment experience that is beyond expectations. Our product, the Kaleidescape System, is an entertainment server that has changed the way movies and music are collected and enjoyed throughout the house, a yacht or a private jet. The Kaleidescape System combines a compelling user interface, an outstanding industrial design, and services that set new standards in the consumer electronics industry. Kaleidescape was founded in 2001 and is privately held. The company is headquartered in Mountain View, California, and Kaleidescape Canada, Inc. is based in Waterloo, Ontario. Our products are available through a network of custom-installation dealers and distributors throughout the world. For more information, contact Kaleidescape at (888) 352-5343 or (650) 625-6150, email us at sales@kaleidescape.com, or visit Kaleidescape online at www.kaleidescape.com

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